

JBIC / Preparation for the Uncertainty

(an excerpt)

The environment surrounding Japan is changing significantly. In addition to progress in the Fourth Industrial Revolution, increasing geo-political risks and international efforts to address global environmental problems, there are structural issues, such as a declining workforce and a fast-aging population with a low birthrate in the domestic market. These factors further increase the uncertainty in the surrounding environment. Under such circumstances, Japanese industries are facing urgent tasks, such as collaboration across different sectors to boost productivity and pursuing new technological development through innovation. Japanese industries are also continuing and strengthening their efforts to benefit from the growth of overseas markets, while managing increasing business risks in a proper manner.

JBIC's third medium-term business plan for FY2018–2020 identifies eight key focus areas and sets out 21 action plans. Accomplishing these will allow the Bank to accurately navigate increasingly uncertain domestic and international situations and to provide support in response to the new tasks and challenges faced by Japanese industries.

JBIC will create new additional value and contribute to the sound development of Japan and the international economy and society under its third medium-term business plan by capitalizing on its relationships with stakeholders and its overseas networking and information-gathering abilities.



Growth areas, new fields

Action plan I-1. To take strategic actions to promote innovation

- (1) Taking up innovation, Creating new business and rolling them out worldwide
 - Amid the progress in the Fourth Industrial Revolution, where industrial society is transforming into "Connected Industries" which
 are connecting humans, machines and technologies across firms and borders to create new value, <u>JBIC will support Japanese</u>
 companies in taking in innovation from overseas, creating new business through innovation and rolling them out worldwide.
- (2) Building relationships with key entities/organizations
 - JBIC will promote relationships with new entities/organizations, such as start-up companies, venture companies established within universities as well as foreign companies and funds that engage in generating and developing new products and businesses through innovation, while re-building relationships with Japanese companies with a focus on advancing innovation.

Action plan I-2. To support Japanese companies in expanding into frontier markets

- (1) Creating business opportunities for Japanese companies through support for identification and formation of projects
 - JBIC will support Japanese companies in expanding to regions which are expected to further strengthen relationships with Japan—such as Africa, the Mekong Region and South Asia—by enhancing its risk-taking capability and collaborations with international organizations and state financial institutions around the world.
- (2) Strengthening efforts to facilitate business in Africa towards TICAD VII
 - JBIC will promote the formation of projects by formulating strategies to encourage Japanese companies to find business opportunities in Africa.

Growth areas, new fields

Action plan I-3. To promote energy and natural resource projects in response to the new market environment

- (1) Structuring financing schemes to respond to changing markets
 - JBIC will provide financial support in response to more diversified pricing formulas and contracts in the LNG market, which is at a turning point in its supply and demand balance.
- (2) Supporting projects that are expected to help to establish an energy value chain
 - JBIC will support infrastructure projects, such as projects for Gas-to-Power and LNG receiving terminals, aiming to contribute to Japan's energy security.
- (3) Ensuring new resources and energy sources
 - JBIC will provide support to secure strategic natural resources to be used for innovation, as well as support to secure new
 energy sources and establish supply chains to facilitate the transition to a low-carbon society.

The Special Operations

- The JBIC Act (Act No. 39 of 2011), which regulates JBIC's financial operations, was amended as of May 18th 2016 with the object, inter alia, of enhancing JBIC's capacity to finance overseas infrastructure projects through the newly established "Special Operations". The amendment came into force from October 1st 2016 together with relevant implementing decrees. JBIC is thereafter required to maintain separate accounts for the Ordinary Operations and the Special Operations to ensure transparency of both operations.
- ☐ In line with the Japanese government's initiative to promote development of quality infrastructure, JBIC intends to leverage every tool at its disposal, including the Special Operations, to further mobilize the requisite funds to support private sector investment in infrastructure projects worldwide.

Outline of JBIC's Special Operations

The Special Operations will enable JBIC to finance overseas infrastructure projects with risks that JBIC is unable to assume under the Ordinary Operations. JBIC will provide finance under the Special Operations subject mainly to the following criteria:

Eligible projects	Overseas infrastructure projects Note: the requirement of Japanese context (e.g. export from Japan, investment by Japanese companies) depends on the applicable menu of financing by JBIC
Applicable conditions	Applicable interest rates or other conditions are to be set appropriately taking into account the corresponding risks assumed by JBIC
Portfolio management	JBIC is required to manage the account for the Special Operations independently so that the account secures sufficient revenue to cover its expenses as a whole

1. Facility Name

JBIC Global Facility to Promote **Q**uality **I**nfrastructure Investment for **E**nvironmental Preservation and **S**ustainable **G**rowth ("QI-ESG")

2. Purpose

Promoting the overseas development of infrastructures which contribute

to the preservation of the global environment by widely introducing Japanese companies' expertise and/or technologies.

3. Terms

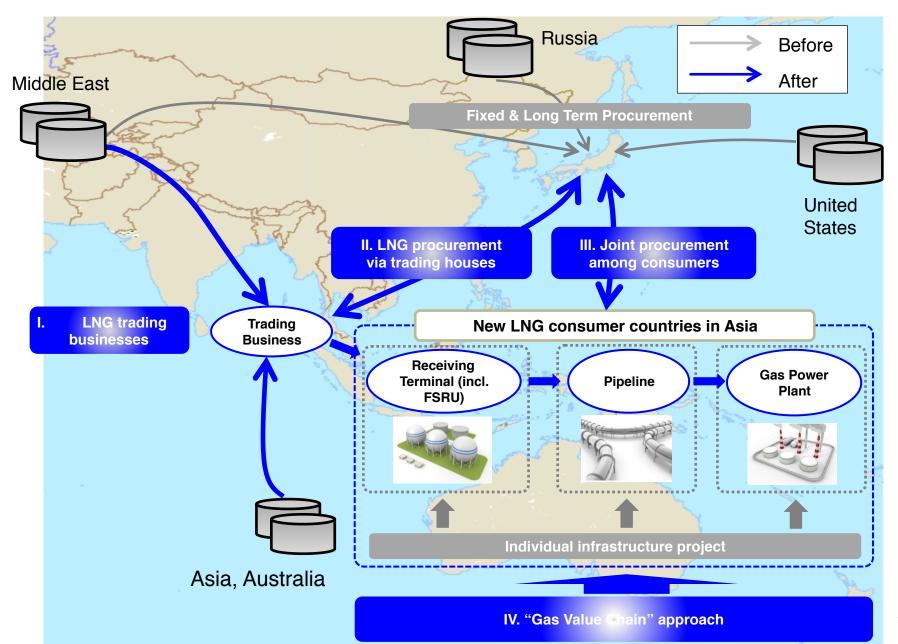
From the beginning of July, 2018 to the end of June, 2021

4. Eligible projects

Projects which contributes to the reduction of Green House Gas ('GHG')

emission or other "GREEN" projects (such as renewable energy).

Support for "Gas Value Chain"





Thank you for your attention!

日本の力を、世界のために。